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## Proposed Counsel for Debtor

**UNITED STATES BANKRUPTCY COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA**

San Francisco Division

In re ) Case No. 16-31325 HLB  
WRAP MEDIA, LLC ) Chapter 11  
Debtor. )

In re ) Case No. 16-31326 HLB  
WRAP MEDIA, INC. ) Chapter 11

Affects LLC ) TIME: 2:00 p.m.  
 Affects Inc. ) JUDGE: Hon. Hannah L. Blumenstiel  
 Affects BOTH DEBTORS ) COURT: 19

## **DECLARATION OF DOUGLAS ABRAMS REGARDING GOOD FAITH BORROWING**

I, Douglas Abrams, declare under penalty of perjury:

1. I was selected to join the Board of Directors of Wrap Media, Inc. and the Board of Managers of Wrap Media, LLC on December 9, 2016, shortly before the Boards voted to commence Chapter 11 cases. I have no existing ties to the Debtors or their businesses, and was expected to provide the Boards with an independent perspective.

1       2. For the better part of the past decade I have been engaged in providing venture funding to  
2 businesses which I believe have significant potential. I agreed to join the Debtors' Boards so that I  
3 could more fully understand the underlying business and evaluate whether to develop a financial  
4 relationship with them. Thus, while I do not presently hold a financial stake in the Debtors and have  
5 not agreed to participate in the DIP Financing, it is completely possible that as matters go forward I  
6 may do either or both.

7       3. At present, the only funding that is committed under the proposed DIP Financing is  
8 \$500,000 to be provided by Wrap Media Holdings, LLC ("WMH"), an entity that was newly created  
9 for purposes of making the loans contemplated to be made by the Lead Lender under the credit  
10 agreement. The sole member and manager of WMH is Innovation Investments, LLC ("Innovation").  
11 As described the Greenberg Declaration in Support of First Day Motions; Dkt #10; Innovation is an  
12 investor in and creditor of the Debtor; it is among the 20 largest unsecured creditors in each of the  
13 Debtors' cases. The president of Innovation is Eric Greenberg ("Greenberg"). Greenberg is an officer  
14 and director of the Debtor.

15       4. Since the Lead Lender has made it clear that it is unwilling to fund the entirety of the  
16 desired DIP Financing, one of the Debtors' objectives has been to create a DIP Financing vehicle that  
17 will prove attractive enough to encourage others to participate as lenders. As a consequence, in the  
18 Debtors' negotiations with the counsel for the Lender, it sought the preparation of a loan agreement for  
19 the DIP Financing that would be viewed as "industry standard" and would offer the sorts of protections  
20 that are customary in DIP financing.

21       5. Although Lead Lender is an insider of the Debtor, the Debtor and Lender are separately  
22 represented by counsel. Prior to agreeing to enter into the DIP Financing, the Debtor considered the  
23 possible availability of alternative funding sources but none were readily achievable given the Debtors'  
24 current capital structure and the exigencies surrounding of the commencement of this Chapter 11 case.  
25 In light of the connections between the Lead Lender and the Debtor, I, in conjunction with the Debtor's  
26 counsel, reviewed the proposed terms of the DIP credit agreement and the proposed Interim Order. The  
27 negotiations between the Debtor and the Lead Lender were conducted at arms' length and in good faith  
28 without collusion. I am not aware of any terms and conditions related to the proposed financing that

1 are not set forth in the credit agreement.

2       6.      The Debtor's budget, attached as an Exhibit to the Greenberg Declaration; Dkt #10; has  
3 been crafted to provide the Debtor with the adequate liquidity to prudently operate its business and to  
4 meet its anticipated post-petition expenses. The amount that the Debtor proposes to borrow under the  
5 Interim Order approving the DIP Financing reflects the payment of expenses that, in the Debtor's  
6 business judgment, are necessary to avoid immediate and irreparable harm to the estates pending a final  
7 hearing to approve the DIP financing. I believe that entry into the DIP credit agreement and the other  
8 terms of the proposed Interim Order are the best credit terms currently available to the estate and  
9 constitute an exercise of sound business judgment.

10     I declare under penalty of perjury according to the laws of the United States of America that the  
11 foregoing is true and correct and that this Declaration was executed in Los Angeles, California on  
12 December 13, 2016.

13                    */s/ Douglas Abrams*.  
14                    Douglas Abrams  
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